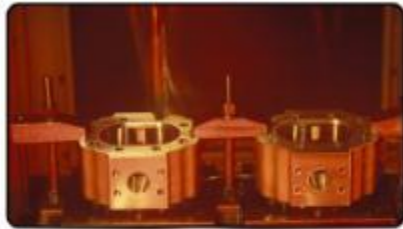


DYNAMATIC TECHNOLOGIES LIMITED

Q3 and Nine Month FY2015 **EARNINGS**
PRESENTATION



HYDRAULICS



AEROSPACE & DEFENCE



AUTOMOTIVE





DYNAMATIC TECHNOLOGIES LIMITED

IMPORTANT NOTICE

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Dynamatic Technologies’ (“Dynamatic” or “Company”) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Dynamatic Technologies undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



PERFORMANCE HIGHLIGHTS

Consolidated Financial Highlights

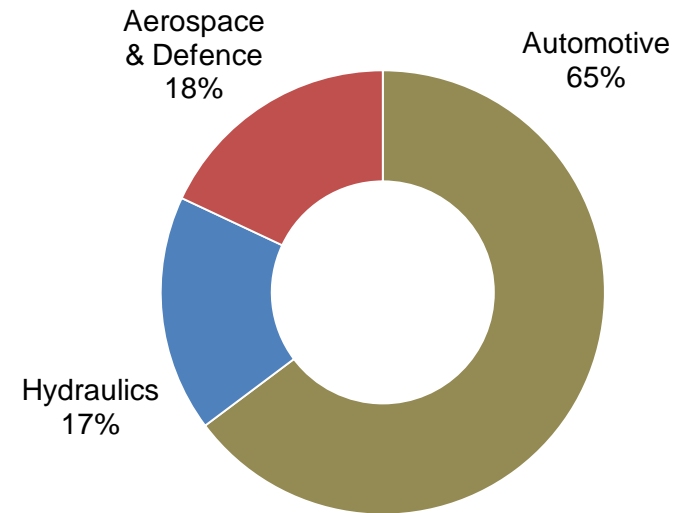
9M FY2015 Highlights

- Net Revenues of Rs. 12,403 million; an increase of 7.2% y-o-y
- EBITDA of Rs. 1,180 million at 9.5% margin
- Interest expense declined by 16.8% y-o-y to Rs. 614 million
- Net Debt of Rs. 4,786 million (vs. Rs. 5,475 million as of March 31, 2014)
- Net Worth of Rs. 2,261 million (vs. Rs. 1,532 million as of March 31, 2014)
- Debt/Equity Ratio of 2.2x (vs. 3.9x as of March 31, 2014)
- Net Debt/LTM EBITDA of 3.0x

Q3 FY2015 Highlights

- Net Revenues of Rs. 3,835 million
- EBITDA of Rs. 343 million at 8.9% margin

Q3 FY2015 Revenue Breakup





PERFORMANCE HIGHLIGHTS

Management Commentary

Commenting on the results, **Mr. Udayant Malhoutra, CEO and Managing Director** said:

“This quarter has been a mixed bag for us, while our revenue growth has been muted, we have made significant progress on the operational front. We have built a very strong order book across business segments and in particular, the Aerospace division. Management team has been focused on strengthening the operations and making investments to enhance our capabilities. All these investments will start to yield results from the coming quarter onwards resulting in an increase in topline growth and improved profitability.

Our ongoing deleveraging initiatives have resulted in a stronger balance sheet. Our Debt to Equity ratio has improved from 3.9x in March 2014 to 2.2x in December 2014. This has enabled us to be better prepared for future growth requirement as well as improving cash flows and profitability with lower finance costs.

We are confident that our recent investments together with a strong order book and customer recognition, we are very well positioned to capitalize on the industry upturn.”



FINANCIAL PERFORMANCE SUMMARY

Consolidated Performance Highlights

Rs. million	Q3		y-o-y Growth (%)	Q2 FY15	q-o-q Growth (%)	Nine Month		y-o-y Growth (%)
	FY15	FY14				FY15	FY14	
Revenue	3,835	3,999	(4.1)%	4,319	(11.2)%	12,403	11,571	7.2%
EBITDA	343	433	(20.8)%	374	(8.4)%	1,180	1,203	(2.0)%
Margin (%)	8.9%	10.8%		8.7%		9.5%	10.4%	
Profit After Tax (PAT)	6	39	(85.4)%	340	(98.3)%	236	6	nm
Margin (%)	0.1%	1.0%		7.9%		1.9%	0.0%	
Basic EPS (Rs.)	0.91	7.24	(87.4)%	56.75	(98.4)%	39.56	1.03	nm
Adjusted PAT*	6	39	(85.4)%	33	(82.5)%	197	6	nm
Margin (%)	0.1%	1.0%		0.8%		1.6%	0.1%	

* Adjusted PAT: Excludes exceptional item adjusted for tax using effective tax rate

- Q3 FY2015 revenue growth was impacted by the softness in the Hydraulics segment (declined 18.7% y-o-y) and the slower than expected recovery in the Automotive segment (declined 4.1% y-o-y). Aerospace segment continued to show robust performance with 16.0% y-o-y growth
- EBITDA margin was impacted by higher operating costs which the Company has incurred to keep the facilities projects ready. Its benefit will accrue from Q4 FY2015 onwards
- Interest expenses reduced by 28.4% to Rs. 187 million compared with Q3 FY2014

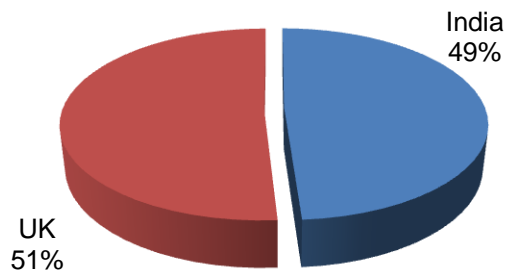


AEROSPACE AND DEFENCE SEGMENT

Financial Overview

Rs. million	Q3		y-o-y growth (%)	Q2 FY15	q-o-q growth (%)
	FY15	FY14			
Revenue	691	596	16.0%	689	0.3%
India	338	249	36.1%	297	14.0%
UK	353	347	1.6%	392	(10.1)%
Total EBITDA	195	168	15.6%	163	19.3%
<i>Margin (%)</i>	28.2%	28.3%		23.7%	
India	124	133	(6.2)%	114	8.7%
<i>Margin (%)</i>	36.8%	53.4%		38.5%	
UK	70	36	96.3%	49	44.2%
<i>Margin (%)</i>	19.9%	10.3%		12.4%	

Q3 FY15 Revenue Breakup



Performance Overview

- Aerospace & Defence segment continued its robust performance . However, growth in UK was impacted by the holiday season
- Decline in EBITDA margins y-o-y at India was primarily due to expenses incurred on facilities to enable production as per new orders; Appreciation in the Indian Rupee against the British Pound also impacted exports
- **Outlook:** Expect higher growth in the overall business from Q4 FY2015 when deliveries for new orders are made
- **Strategy:** Establishing state-of-the-art Bangalore facility; developing capabilities in large aero-structural assemblies, composites and complex engineering and focus on multi-axis high speed long bed machining

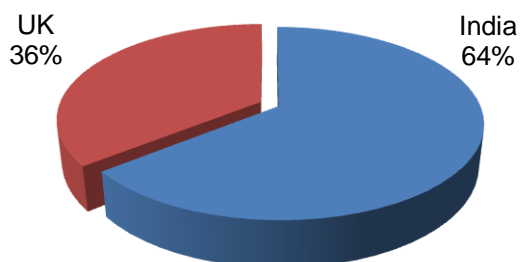


HYDRAULICS SEGMENT

Financial Overview

Rs. million	Q3		y-o-y growth (%)	Q2 FY15	q-o-q growth (%)
	FY15	FY14			
Revenue	660	812	(18.7)%	817	(19.2)%
India	425	454	(6.4)%	508	(16.4)%
UK	236	358	(34.2)%	309	(23.7)%
Total EBITDA	59	108	(45.5)%	104	(43.0)%
<i>Margin (%)</i>	8.9%	13.3%		12.7%	
India	54	84	(36.1)%	86	(37.8)%
<i>Margin (%)</i>	12.6%	18.5%		17.0%	
UK	5	24	(77.8)%	17	(68.9)%
<i>Margin (%)</i>	2.3%	6.8%		5.6%	

Q3 FY15 Revenue Breakup



Performance Overview

- India revenue growth was subdued due to the slowdown in the Indian tractor industry. UK revenues declined due to muted demand in Europe and portfolio rationalization
- EBITDA margin impacted due to decline in revenue
- **Outlook:**
 - Demand expected from pick up in the domestic construction equipment and infrastructure industries
- **Strategy:** Focus on OEM market, hitch control and mobile valves, rockshaft assemblies, tandem pumps, growth through replacement market and lean manufacturing systems

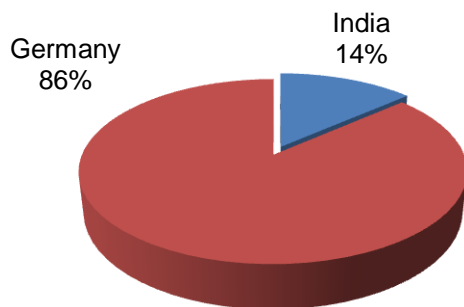


AUTOMOTIVE SEGMENT

Financial Overview

Rs. million	Q3		y-o-y growth (%)	Q2 FY15	q-o-q growth (%)
	FY15	FY14			
Revenue	2,483	2,589	(4.1)%	2,815	(11.8)%
India	337	380	(11.4)%	414	(18.5)%
Germany	2,146	2,209	(2.8)%	2,402	(10.6)%
Total EBITDA	95	120	(21.1)%	78	21.1%
<i>Margin (%)</i>	3.8%	4.6%		2.8%	
India	(17)	(9)	<i>nm</i>	(35)	<i>nm</i>
<i>Margin (%)</i>	(5.1)%	(2.5)%		(8.3)%	
Germany	112	129	(13.4)%	113	(0.6)%
<i>Margin (%)</i>	5.2%	5.9%		4.7%	

Q3 FY15 Revenue Breakup



Performance Overview

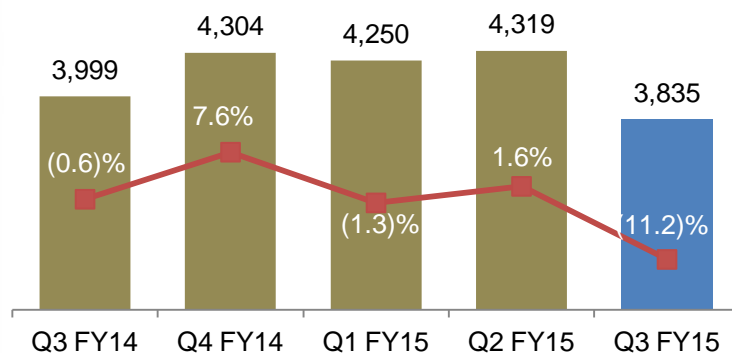
- India revenue under the machining business continued to be under pressure
- Margins were impacted due to lower realization on exports due strengthening of Indian rupee against the Euro
- Germany business remained flat. Profitability declined due to increase in raw material cost and change in product mix
- **Outlook:** Higher revenue and profitability expected driven by steel castings production by German foundry; recovery in the domestic auto industry also expected to improve demand
- **Strategy:** Focus on high margin product mix, exports, ramp-up of existing products, performance-critical components, customer diversification, steel castings and capacity utilization



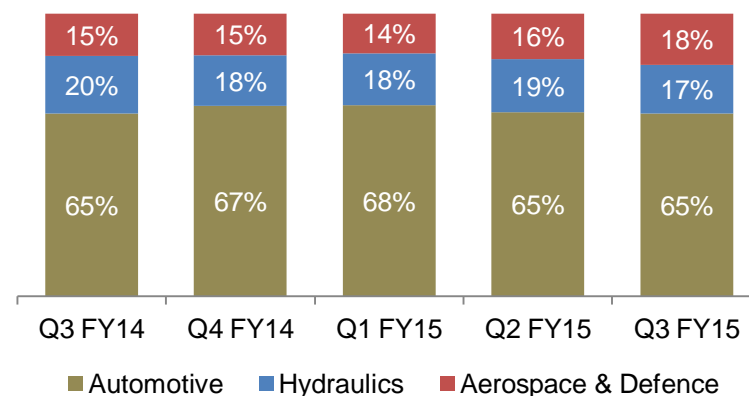
QUARTERLY FINANCIAL TRENDS

Strong Financial Performance

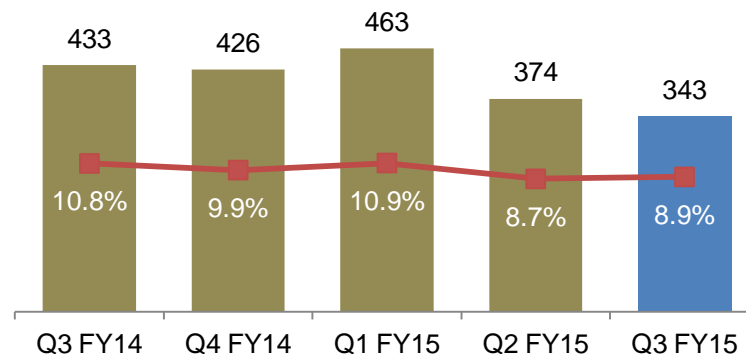
Revenue (Rs. mn)



Segment Wise Revenue Contribution



EBITDA (Rs. mn) and Margin (%)





DYNAMATIC TECHNOLOGIES LIMITED

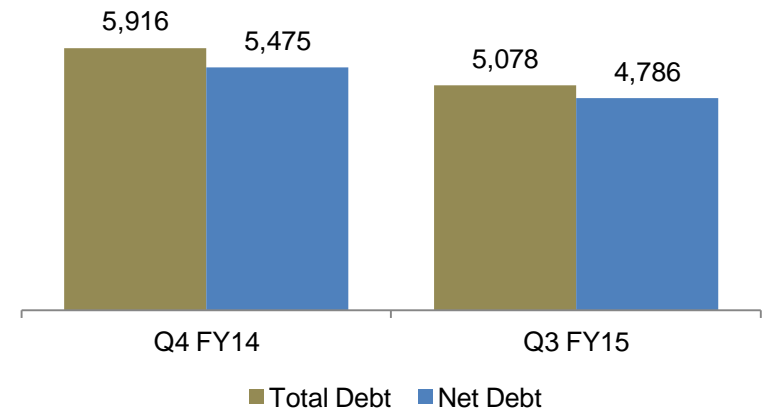
QUARTERLY FINANCIAL TRENDS

Focus on Deleveraging the Balance Sheet

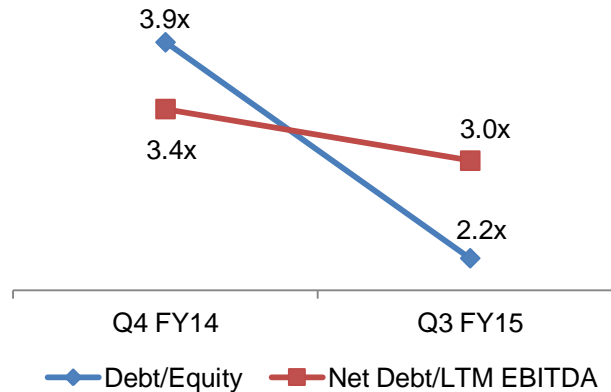
Capital Structure

(Rs. million)	Dec 31, 2014	Mar 31, 2014
Long Term Borrowings	3,780	4,908
Short Term Borrowings	1,298	1,008
Total Debt	5,078	5,916
Less: Cash & Cash Equivalents	292	441
Net Debt	4,786	5,475
Net Worth	2,261	1,532

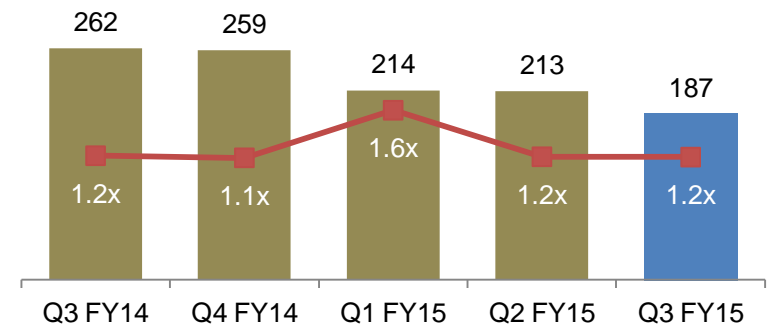
Debt and Net Debt (Rs.mn)



Net Debt/LTM EBITDA & Debt/Equity (x)



Interest Expense (Rs. mn) & Interest Coverage (x)



Note: Interest Coverage ratio = Operating Profit/Interest Expense

Proprietary Information of Dynamatic Technologies Limited



DYNAMATIC OVERVIEW

Diversified business

- A combination of stable and high growth businesses with highly engineered products for the automotive, hydraulic, aerospace and defence industries
- Successful track record of enhancing manufacturing capabilities through R&D and selective acquisitions

Competitive market position

- One of the world's largest manufacturers of hydraulic gear pumps and automotive turbochargers; leadership in hydraulic gear pumps market for over 35 years
- Has 65% share of the Indian organized tractor market, supplies to all OEMs in India and over 30 countries
- Pioneer and leader in the Indian private sector for manufacture of high precision airframe structures and aerospace components. Tier I supplier to the global aerospace OEMs such as Airbus, Boeing and Bell Helicopters
- Manufactures high precision, complex metallurgical ferrous and aluminium castings for performance critical components such as turbochargers and exhaust manifolds and has capabilities to develop automotive components on single-source basis
- Supplies critical engine and transmission products to ~50% of the passenger cars made in India

Locational advantages

- Automotive facilities in Chennai, one of India's major automotive hubs and in Germany, a global auto OEM hub
- Aerospace and Defence facilities in Bangalore, headquarters of primary clients and in Bristol, UK's south west aerospace hub



DYNAMATIC OVERVIEW

Vertically Integrated Facilities

- Advanced iron and aluminium foundries in India and Germany for captive use
- Owns one of the most advanced ferrous foundries in Europe (Germany) capable of manufacturing highly intricate castings
- In-house division for design validation and optimization, analysis and prototypes
- Has 11 facilities across India (Bangalore, Chennai, Coimbatore, Nasik), UK (Swindon, Bristol) and Germany (Schwarzenberg)

R&D and Intellectual Property

- Owns 17 patents for various products in India and internationally
- Has the design IP for all the products manufactured in the Hydraulics segment
- R&D units recognized by Department of Scientific and Industrial Research, Government of India

Blue Chip Customers

- Automotive: Audi, BMW, Daimler, Ford, Hyundai, Nissan, Tata Motors, Volkswagen
- Hydraulics: Caterpillar, Cummins, Eicher, Escorts, John Deere, Mahindra & Mahindra, New Holland Fiat, Same Deutz-Fahr
- Aerospace and Defence: Airbus, Bell Helicopter, Boeing, GKN Aerospace, Spirit Aerosystems

Board and Management

- Highly qualified board and management team with significant industry experience
- 6 out of 12 Directors Independent



DYNAMATIC TECHNOLOGIES LIMITED

DYNAMATIC OVERVIEW

Combination of Stable and High Growth Businesses

AUTOMOTIVE

65% of Q3 FY15 Revenue

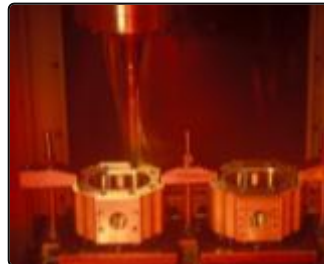


- Ferrous and non-ferrous automotive components including engine, transmission, turbocharger and chassis parts
- Metallurgical ferrous and aluminium castings

- Audi
- BMW
- Daimler
- Ford
- Hyundai
- Nissan
- Tata Motors
- Volkswagen

HYDRAULICS

17% of Q3 FY15 Revenue



- Hydraulic valves
- Hydraulic gear pumps
- Combined displacement pump packages
- Fan drive systems
- Fixed displacement pumps

- Caterpillar
- Eicher
- Escorts
- John Deere
- Mahindra & Mahindra
- New Holland Fiat
- Same Deutz-Fahr

AEROSPACE & DEFENCE

18% of Q3 FY15 Revenue



- Wings, rear fuselages, ailerons, wing flaps and major airframe structures
- Defence products and solutions

- Airbus
- Boeing
- Bell
- Sprint
- HAL

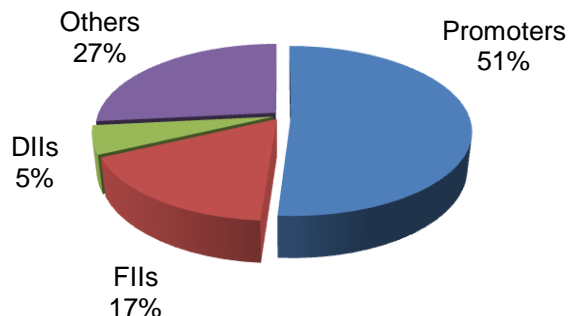
Q3 FY15 Net Revenue of Rs. 3,835 mn (down 4.1% y-o-y)

EBITDA of Rs. 343 mn at margin of 8.9%



BLUE CHIP INVESTOR BASE

Shareholding Structure



Shareholding Pattern Trend

Shareholders	Jun-14	Sep-14	Oct-14	Dec-14
Promoters	54.6%	53.8%	51.2%	51.1%
FII's	19.0%	18.0%	17.1%	16.8%
DII's	0.2%	0.5%	5.2%	5.4%
Others	26.2%	27.8%	26.5%	26.7%
Total	100.0%	100.0%	100.0%	100.0%

Note: Shareholding for Oct-14 is as of 17-Oct-2014, the date of allotment of shares under QIP

Key Institutional Investors

- Goldman Sachs India Equity Fund
- HDFC Trustee Company Limited (HDFC Infrastructure Fund)
- SBI Magnum Multiplier Plus Scheme 1993
- Alchemy India Long Term Fund
- L&T Infrastructure Fund
- DSP Blackrock Opportunities Fund
- Principal Mutual Fund
- Param Capital Research Pvt Ltd
- Citigroup Global Mauritius Markets Pvt Ltd
- Samena Special Situations Mauritius

Equity History

Year	Event	Equity Capital (Rs. mn)
1974	Initial Public Offering	2.9
1987	Rights Issue	11.2
1992	Rights Issue	21.0
1994	Rights Issue	31.5
1995	Bonus Issue	41.9
2008	Amalgamation	48.1
2008	Qualified Institutional Placement	54.1
2014	Preferential convertible warrants	60.4
2014	Qualified Institutional Placement	63.4



DYNAMATIC TECHNOLOGIES LIMITED

FINANCIAL STATEMENTS

Income Statement

Profit & Loss Statement (Rs. million)	Q3 FY14	Q4 FY14	Q1 FY15	Q2 FY15	Q3 FY15
Revenues					
Net Sales / Income from Operations (Net of Excise Duty)	3,960	4,266	4,217	4,270	3,790
Other Operating Income	39	39	33	49	45
Total Revenues	3,999	4,304	4,250	4,319	3,835
Expenses					
Cost of Raw Materials Consumed	2,211	2,455	2,441	2,532	2,237
Changes in Inventories of Finished Goods, WIP and Stock in Trade	(6)	(14)	14	1	(71)
Employee Benefit Expenses	564	608	596	612	580
Other Expenditure	797	829	737	800	746
Total expenses	3,566	3,878	3,787	3,945	3,492
Operating Profit (EBITDA)	433	426	463	374	343
Depreciation and Amortisation Expenses	127	128	122	127	126
EBIT	306	298	341	247	217
Other Income	13	122	11	11	20
Finance Costs	262	259	214	213	187
PBT – Pre Exceptional	57	161	139	44	49
Exceptional Item	0	0	226	(416)	0
PBT	57	161	(87)	461	49
Tax Expenses	18	29	23	120	44
PAT	39	132	(110)	340	5.7
Basic EPS (Rs)	7.24	24.39	(19.64)	56.75	0.91
Margins (%)					
Gross Margins	44.8%	43.3%	42.2%	41.4%	43.5%
EBITDA margins	10.8%	9.9%	10.9%	8.7%	8.9%
PAT margins	1.0%	3.1%	(2.6)%	7.9%	0.1%
Y-o-Y Growth (%)					
Total Revenues	20.0%	11.9%	19.8%	7.3%	(4.1)%
EBITDA	37.6%	38.0%	56.0%	(21.0)%	(20.8)%
PAT	115.2%	nm	nm	384.0%	(85.4)%
Q-o-Q Growth (%)					
Total Revenues	(0.6)%	7.6%	(1.3)%	1.6%	(11.2)%
EBITDA	(8.6)%	(1.6)%	8.7%	(19.2)%	(8.4)%
PAT	(44.2)%	236.7%	nm	nm	(98.3)%
Effective Tax Rate	31.5%	17.9%	nm	26.1%	88.4%



DYNAMATIC TECHNOLOGIES LIMITED

FINANCIAL STATEMENTS

Balance Sheet – Assets

Balance Sheet (Rs. million)	Q2 FY14	Q4 FY14	Q2 FY15
ASSETS			
Non-Current Assets			
Goodwill	679	679	679
Fixed Assets			
i) Tangible Fixed Assets	5,685	5,967	5,558
ii) Intangible Fixed Assets	272	224	193
iii) Capital work in progress	769	28	71
iv) Intangible fixed assets under development	0	0	0
Non-Current Investment	0	0	0
Deferred tax asset (net)	0	0	5
Long Term Loans and Advances	242	250	273
Other Non Current Assets	89	110	79
Total Non-Current Assets	7,735	7,258	6,858
Current Assets			
Inventories	2,313	2,280	2,257
Trade Receivables / Sundry Debtors	1,069	1,016	1,020
Cash and Cash Equivalents	545	441	557
Short-Term Loans and Advances	233	292	352
Other Current Assets	318	278	254
Total Current Assets	4,478	4,307	4,440
TOTAL ASSETS	12,213	11,565	11,298



DYNAMATIC TECHNOLOGIES LIMITED

FINANCIAL STATEMENTS

Balance Sheet – Liabilities

Balance Sheet (Rs. million)	Q2 FY14	Q4 FY14	Q2 FY15
EQUITY and LIABILITIES			
Shareholders Fund			
Share capital	54	55	60
Reserves and surplus	859	1,376	2,134
Money Received against Share Warrants	125	100	0
Non-controlling interest (Preference capital)	330	26	26
Total Shareholders Fund	1,367	1,558	2,220
Non-Current Liabilities			
Long-Term Borrowings	3,645	3,619	3,005
Deferred Tax Liabilities (net)	315	341	278
Other Long Term Liabilities	201	139	33
Long Term Provisions	31	29	37
Total Non-Current Liabilities	4,192	4,127	3,352
Current Liabilities			
Short-Term Borrowings	1,412	1,008	1,265
Trade Payables	2,587	2,763	2,617
Other Current Liabilities	2,456	1,953	1,578
Short-Term Provisions	197	157	265
Total Current Liabilities	6,653	5,880	5,726
TOTAL EQUITY and LIABILITIES	12,213	11,565	11,298



DYNAMATIC TECHNOLOGIES LIMITED

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